

Deluxe
travel market

BAKU
travel
BAZAAR

Online
Edition

CHANCE TRAVEL CONSULTING
INVITES YOU TO BECOME A PART
OF A NEW GRAND PROJECT!

DELUXE TRAVEL MARKET AND BAKU TRAVEL BAZAAR

ONLINE EDITION

AUTUMN 2020



BOOK YOUR PARTICIPATION AND MEET YOUR
PARTNERS AT INDIVIDUAL ONLINE APPOINTMENTS

Please note the number of Exhibitors
is limited due to the format.

CALENDAR OF ONLINE EVENTS

Schedule of online fairs in autumn 2020

DELUXE TRAVEL MARKET
LATVIA

SEPTEMBER 29, 2020

DELUXE TRAVEL MARKET
BELARUS

OCTOBER 01, 2020

DELUXE TRAVEL MARKET
UKRAINE

OCTOBER 06, 2020

BAKU
TRAVEL BAZAAR

OCTOBER 08, 2020

DELUXE TRAVEL MARKET
KAZAKHSTAN

OCTOBER 13, 2020

DELUXE TRAVEL MARKET
EUROPE

OCTOBER 15, 2020

Depending on the area the Buyers are from:

- **Latvia fair:** Riga (Latvia), Vilnius (Lithuania), Tallinn (Estonia)
- **Belarus fair:** Minsk, Gomel, Vitebsk, Mogilev, Brest, Grodno
- **Ukraine fair:** Kyiv, Kharkiv, Dnipro, Odessa, Lviv, Zaporizhia
- **Kazakhstan fair:** Almaty, Nur-Sultan, Shymkent, Karaganda (Kazakhstan), Tashkent (Uzbekistan)
- **Azerbaijan fair:** Baku (Azerbaijan), Tbilisi (Georgia)
- **Europe fair:** Germany, UK, Switzerland, France, Spain, Belgium

PARTICIPATION RATES

DTM Belarus
DTM Latvia

700 EUR /
per each event

DTM Ukraine
DTM Kazakhstan
Baku Travel Bazaar
DTM Europe

1000 EUR /
per each event

The discount of 20% will be applied for confirmations till August 31, 2020.

Rate includes:

- participation as online Exhibitor in the fair with provided from our side full technical support before and during the fair
- an access to online system that gives a possibility to set scheduled appointments with Buyers in advance
- 1 full page in Exhibitors' online catalogue with your contact information which will be sent to each registered visitor
- inclusion of the advertising materials (logo, photo) in the presentation video that will be broadcast during the fair
- promo campaign: announcement of your Property via mailings among the agents, on our websites, DTM and BTB pages in Facebook / Instagram accordingly
- database of direct contacts of all registered Buyers
- access to general Telegram-channel for further communication with Buyers

ABOUT THE PROJECT

DELUXE TRAVEL MARKET AND BAKU TRAVEL BAZAAR
ARE LUXURY TRAVEL FAIRS WHICH ARE HELD ANNUALLY
IN UKRAINE, CIS, BALTIC AND EUROPEAN COUNTRIES.

Participants are hotels and DMC companies, tourism boards, companies that provide luxury travel services (yacht, villa, car, jet rental) from all over the world.

Visitors (Buyers) are the best travel companies from Ukraine, CIS, Baltic and European countries.

This season, due to the situation in the world with COVID-19, our events will have online format. During the lockdown Chance Travel Consulting team launched a project DTM online which became a successful platform for travel industry from the first webinar.

For 3 month DTM online had welcomed 115 speakers from different countries. Having the experience of DTM online, Chance Travel Consulting team is ready for a new project which gives the possibility for Exhibitors and Buyers to meet online.

From our side, we guarantee that we will organize every detail for your comfort participation.

Our professional team will organize your schedule with the best travel companies in the countries of your choice.

After your confirmation you get a personal assistant who leads you on all stages of participation.

YOU CAN FIND THE LINKS FOR DTM ONLINE WEBINARS



DTM ONLINE WEBINAR
**ABOUT
MALDIVES**



DTM ONLINE WEBINAR
**ABOUT
UAE**



DTM ONLINE WEBINAR
**ABOUT
TURKEY**

BENEFITS OF PARTICIPATION IN THE ONLINE-FAIRS

The new format of B2B communication has many benefits for you in present situation:

- You **save costs** for flights and accommodation during the trip.
- The **contactless appointments** give opportunity to meet your Buyers without exposing both sides to contagion risks.
- The cost for participation in online fairs is **much cheaper** than participation in regular offline travel fairs.



PROGRAM OF THE DAY

Each fair is held in online B2B format, lasts 1 day, there are two working sessions: morning and afternoon sessions of online appointments, and lottery/quiz time.

THE PROGRAM OF THE ONLINE EXHIBITION DAY

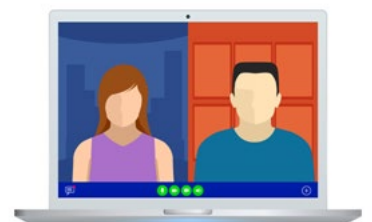
10:00 - 13:00

MORNING SESSION

(pre-scheduled **individual appointments** with Buyers (1 Exhibitor / 1 Buyer)).

10:00 - 10:20 - Introduction video-message from Chance Travel Consulting co-owners Irina Vedeneeva and Victoriya Belaya

10:20 - 13:00 - Morning session of pre-scheduled individual appointments with Buyers (appointment format: 1 Exhibitor / 1 travel agent; appointment duration: 15 min)



BREAK FOR LUNCH-TIME

13:00 - 14:00

14:00 - 16:00

AFTERNOON SESSION

(pre-scheduled **multi-appointments** with buyers (1 Exhibitor / up to 3 Buyers)).

14:00 - 16:00 - Afternoon session of pre-scheduled multi-appointments with Buyers (appointment format: 1 Exhibitor / up to 3 travel agents; appointment duration: 15 min)



16:00 - 16:30

OPEN PRESENTATION

16:00 - 16:30 - Exhibitor's presentation with open access for all the travel agents



16:30

LOTTERY TIME

The pre-scheduled appointments are set in advance in our online system and last **15 min** each one.

Time slot for one appointment: **20 min** (**15 min** for appointment + **5 min** for technical pause).

Total number of scheduled meetings with Buyers **up to 26**.

After scheduled appointments, during 16:00 - 16:30 slot you will have an opportunity to make a general presentation of your Property with **open access for the visitors (Buyers)** of the exhibition and answer their questions. These can be agencies who would like to listen to general presentation or who did not have opportunity to fix a scheduled appointment.

The fair will come to an end with **Lottery / quiz time for the agencies**.

The organizer is
Chance Travel Consulting (Ukraine).

chance
travel consulting

**PHOTOS FROM OUR PREVIOUS OFFLINE
EVENTS IN 2019 ARE AVAILABLE AT OUR PAGES
IN FACEBOOK**



Baku Travel Bazaar
Spring Edition,
Baku 2019



Deluxe Travel Market
Ukraine, Kiev 2019



Deluxe Travel Market
Kazakhstan,
Almaty 2019



Deluxe Travel Market
Belarus, Minsk 2019



Deluxe Travel Market
Europe at Evian Resort
2019

VIDEO REPORTS



Baku Travel Bazaar



Deluxe Travel Market
Ukraine

LOOKING FORWARD TO SEEING YOU ONLINE!